How the Elsevier Big Deal sparked a rampage at Cambridge

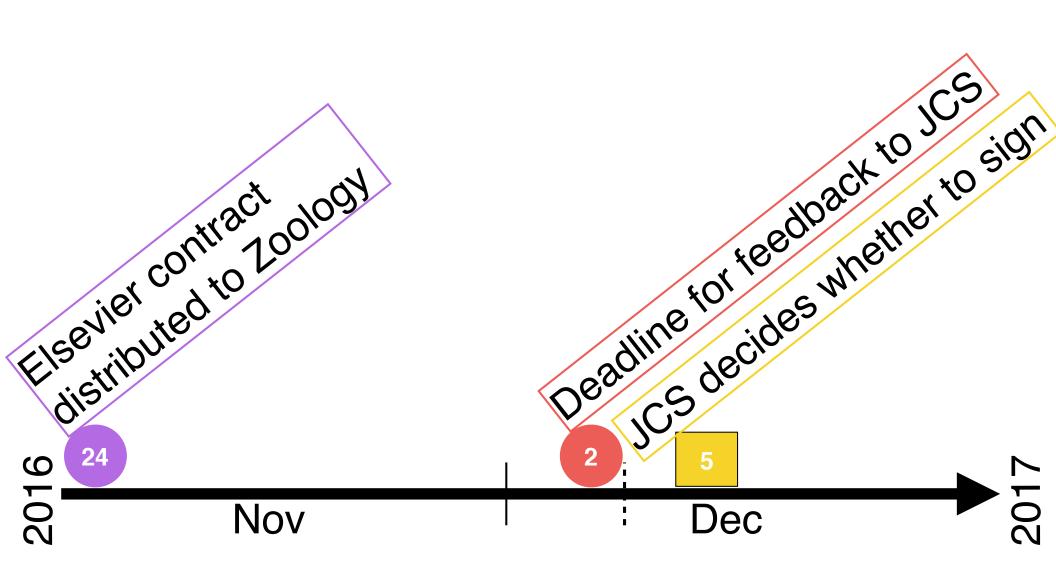
Dr Corina Logan
Leverhulme Early Career Researcher

@LoganCorina #Rampage2017



Big Deal = buy many journals bundled together for one price

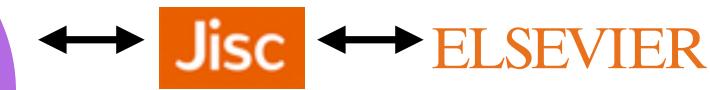




The players

160 UK universities

~£40 million/yr to Elsevier

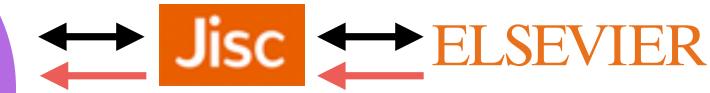


- 1) No cost increase
- 2) Offset APCs
- 3) No confidentiality
- 4) 3yr contract, not 5
- 5) Pricing not based on 'historic spend'

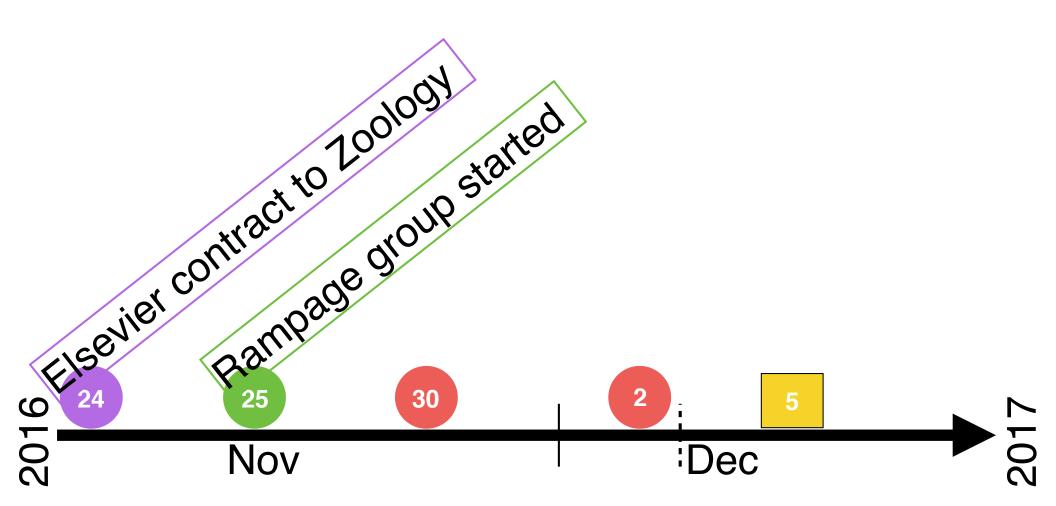
The players

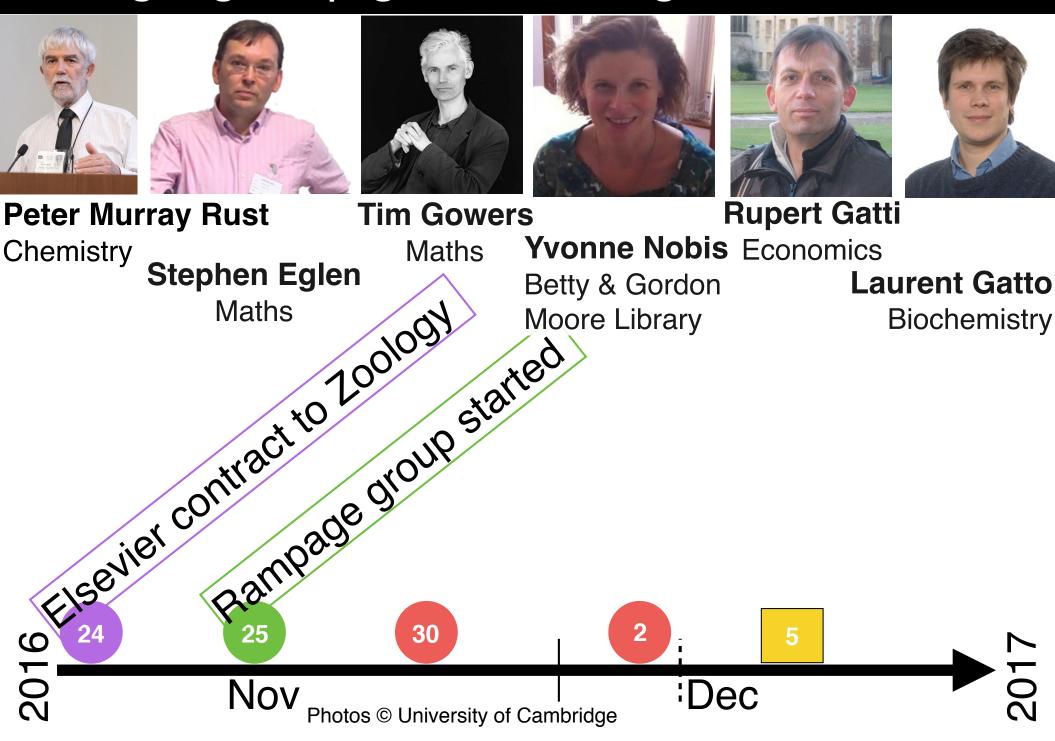
160 UK universities

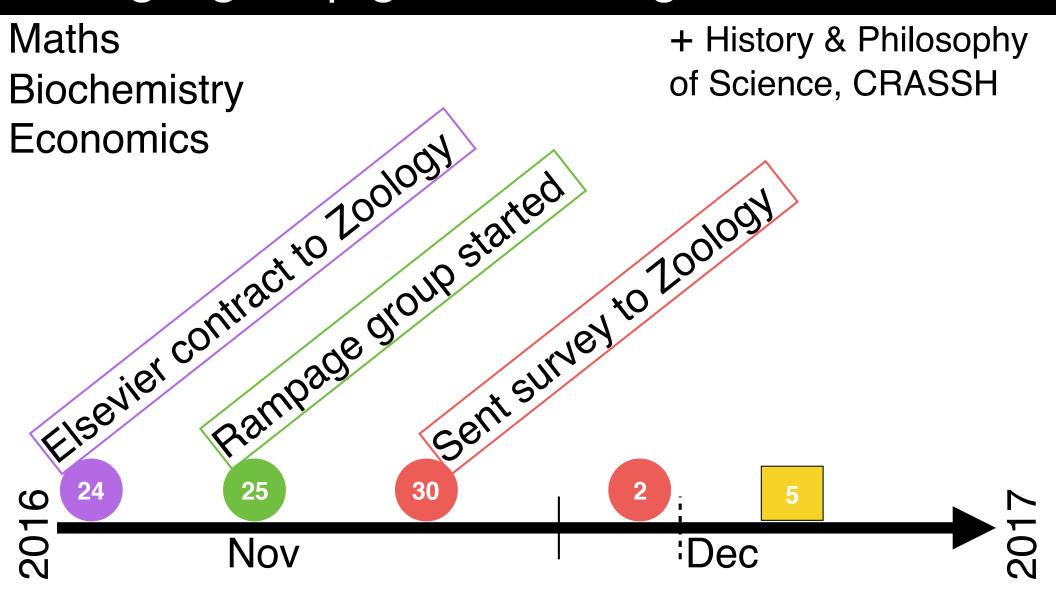
~£40 million/yr to Elsevier

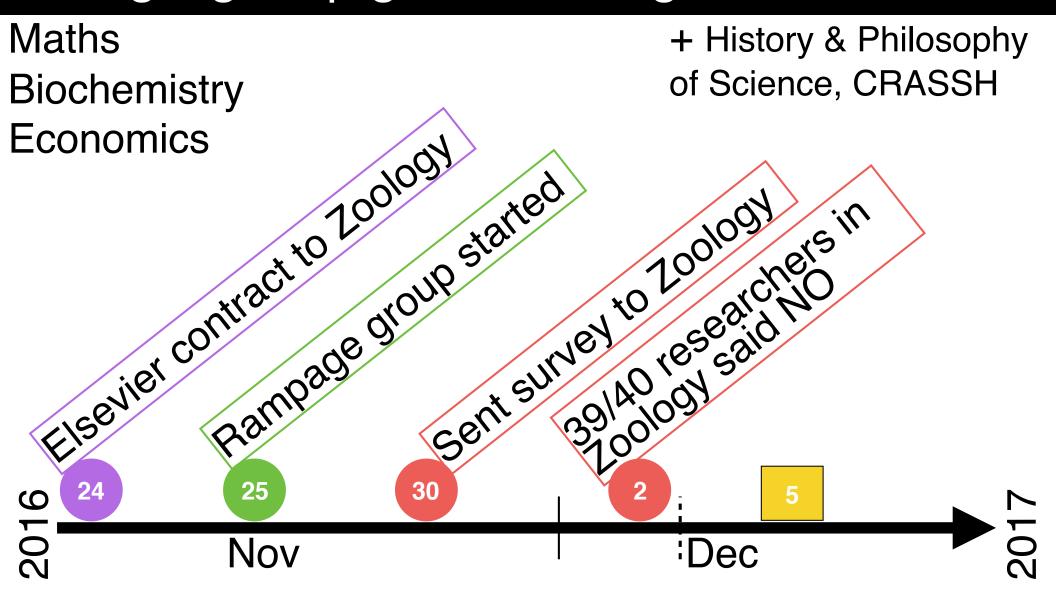


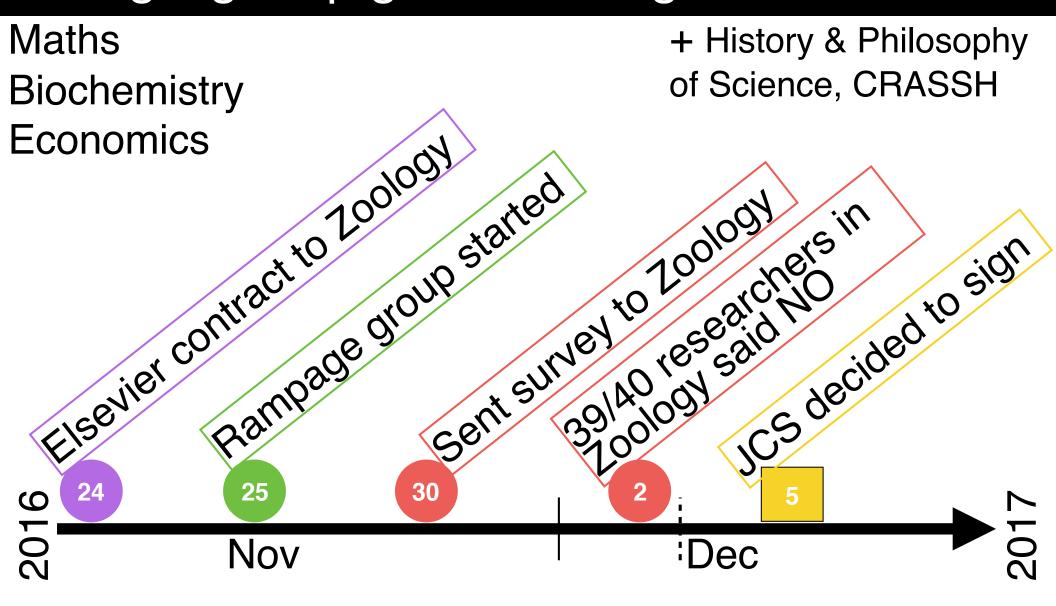
- No cost increase
- 2) Offset APCs
- 3) No confidentiality
- 4) 3yr contract, not 5
- 5) Pricing not based on 'historic spend'











1) **No Plan B** (the JCS had 12 months to make one)

- 1) **No Plan B** (the JCS had 12 months to make one)
- 2) No one happy with the deal, but feel there was no other choice

(because they didn't make Plan B)

- 1) **No Plan B** (the JCS had 12 months to make one)
- 2) No one happy with the deal, but feel there was no other choice (because they didn't make Plan B)
- 3) Most researchers won't go without access (the only systematic data collected [by independent researchers not JCS] showed opposite)

- 1) **No Plan B**(the JCS had 12 months to make one)
- 2) No one happy with the deal, but feel there was no other choice (because they didn't make Plan B)
- 3) Most researchers won't go without access (the only systematic data collected [by independent researchers not JCS] showed opposite)



"Despite disruption, many German scientists welcome the DEAL consortium's firm stance in negotiations with Elsevier"



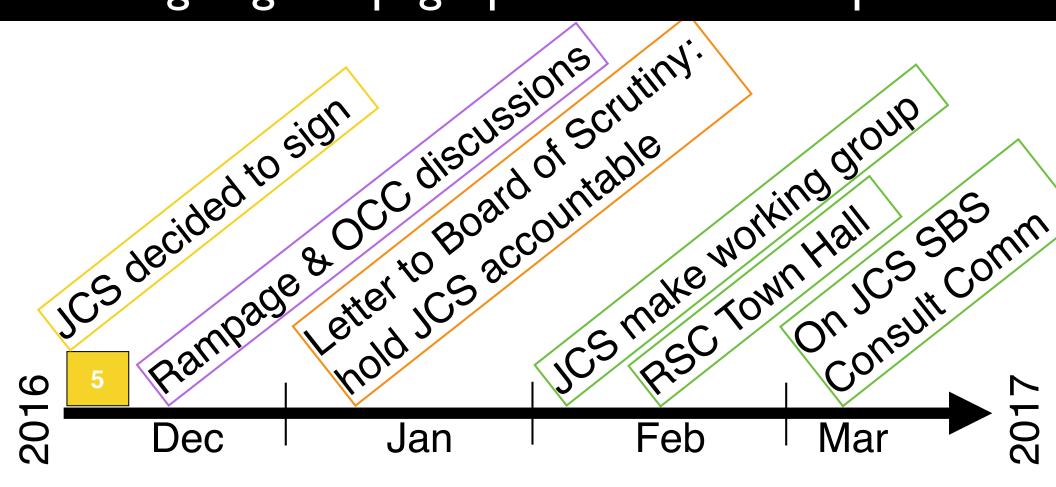
German scientists regain access to Elsevier journals

Publisher restores access as negotiations for a nationwide licence continue.

nature.com

+ Peru, Taiwan

POST-signing rampage: prevent future exploitation



Taylor & Francis contract expires in Mar, Wiley in Dec Still no Plan B or consultation by JCS (Cam) or Jisc (UK) Jisc still the negotiator (for all ~30 contracts this year)

Massive cuts to journal subscriptions because we invested so much money in the Elsevier Big Deal





#Elsevier reported to the UK competition and markets authority (+ an explanation why) martineve.com/2016/12/03/ref...
@Protohedgehog @martin_eve



Referring Elsevier/RELX to the Competition and Markets A...

Today, along with Stuart Lawson and Jon Tennant, I have submitted the below as a complaint to the Competition and Markets Authority, making good on the advice of Ann McKechi...





martineve.com

3:36 AM - 4 Dec 2016



Corin Logan

@LoganCorina

153 UK unis spent £88million in 2015 & £95mil in 2016 on 8 publishers so we can read our own research. @lawsonstu



Journal subscription expenditure in the UK 2015-16

*Note: this is a work in progress - the data is not yet complete and may contain inconsistencies regarding the inclusion of VAT. Please check original sources on whatdotheyknow.com befor...

figshare.com

RETWEETS LIKES 11



Massive cuts to journal subscriptions because we invested so much money in the Elsevier Big Deal

Which publishers are cut? Small ones that don't bundle journals into Big Deals





#Elsevier reported to the UK competition and markets authority (+ an explanation why) martineve.com/2016/12/03/ref...
@Protohedgehog @martin_eve



Referring Elsevier/RELX to the Competition and Markets A...

Today, along with Stuart Lawson and Jon Tennant, I have submitted the below as a complaint to the Competition and Markets Authority, making good on the advice of Ann McKechi...

martineve.com





3:36 AM - 4 Dec 2016

Corin Logan

@LoganCorina

153 UK unis spent £88million in 2015 & £95mil in 2016 on 8 publishers so we can read our own research. @lawsonstu



Journal subscription expenditure in the UK 2015-16

*Note: this is a work in progress - the data is not yet complete and may contain inconsistencies regarding the inclusion of VAT. Please check original sources on whatdotheyknow.com befor...

figshare.com

RETWEETS LIKES 29 11



Massive cuts to journal subscriptions because we invested so much money in the Elsevier Big Deal

Which publishers are cut? Small ones that don't bundle journals into Big Deals

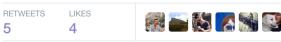
Status quo will be maintained by JCS & Jisc





Referring Elsevier/RELX to the Competition and Markets A...

Today, along with Stuart Lawson and Jon Tennant, I have submitted the below as a complaint to the Competition and Markets Authority, making good on the advice of Ann McKechi...



3:36 AM - 4 Dec 2016

Corin@ Logan @LoganCorina

153 UK unis spent £88million in 2015 & £95mil in 2016 on 8 publishers so we can read our own research. @lawsonstu



Journal subscription expenditure in the UK 2015-16

*Note: this is a work in progress - the data is not yet complete and may contain inconsistencies regarding the inclusion of VAT. Please check original sources on whatdotheyknow.com befor...

figshare.com

Massive cuts to journal subscriptions because we invested so much money in the Elsevier Big Deal

Which publishers are cut? Small ones that don't bundle journals into Big Deals

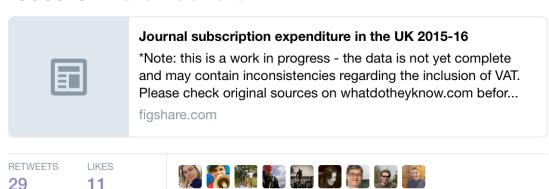
Status quo will be maintained by JCS & Jisc

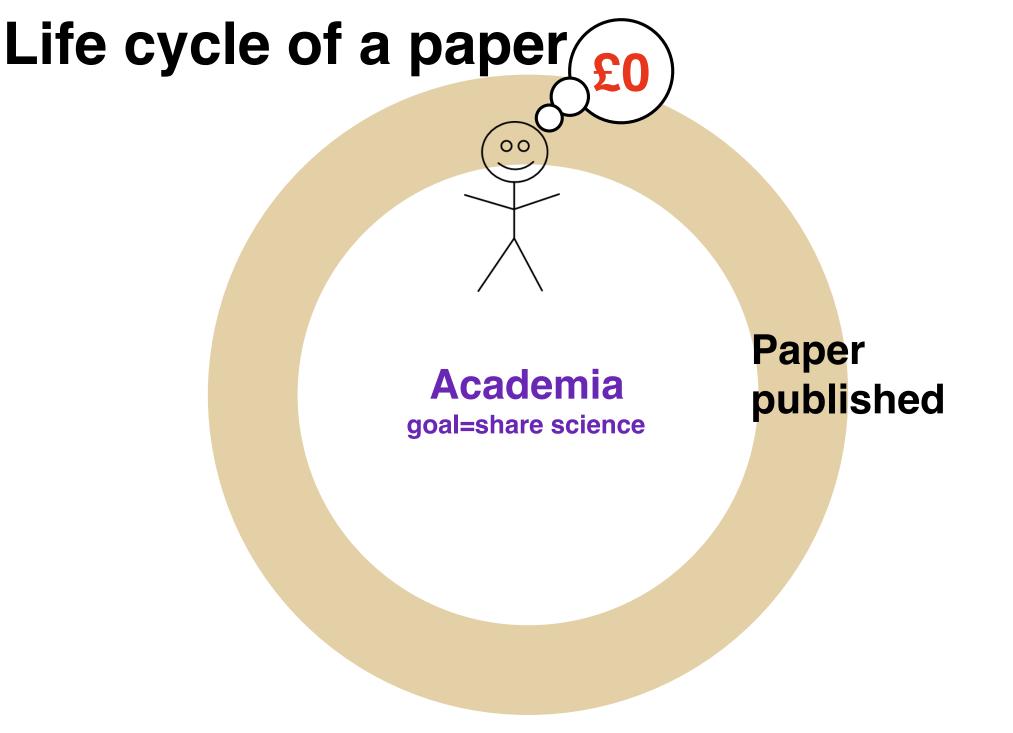
We can change our behavior...

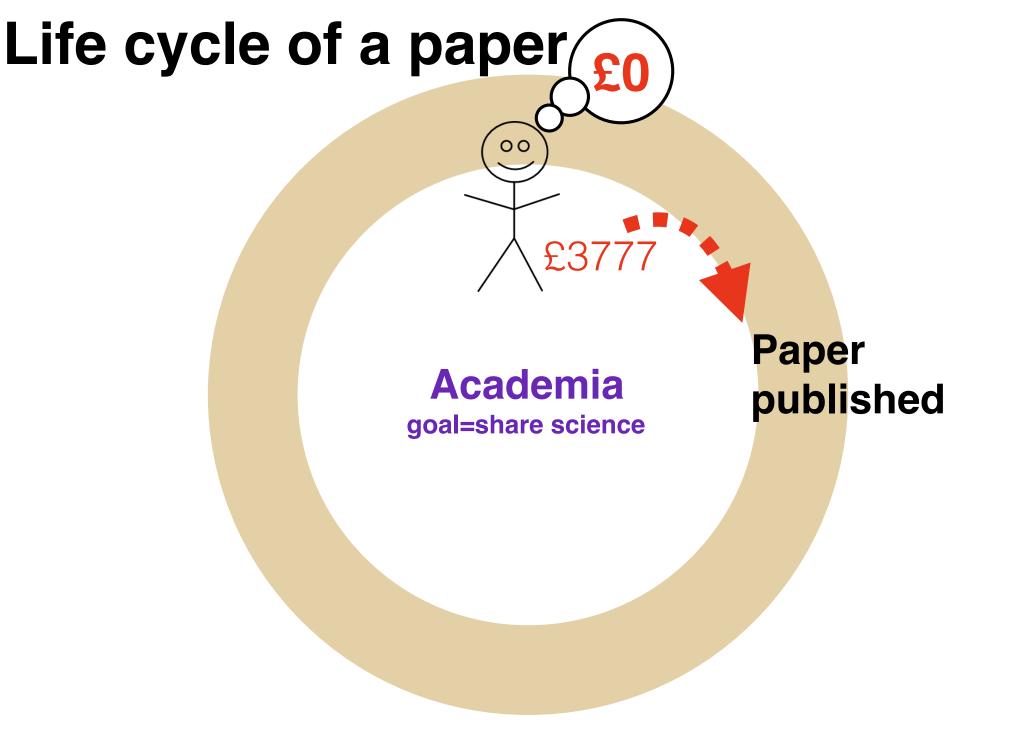


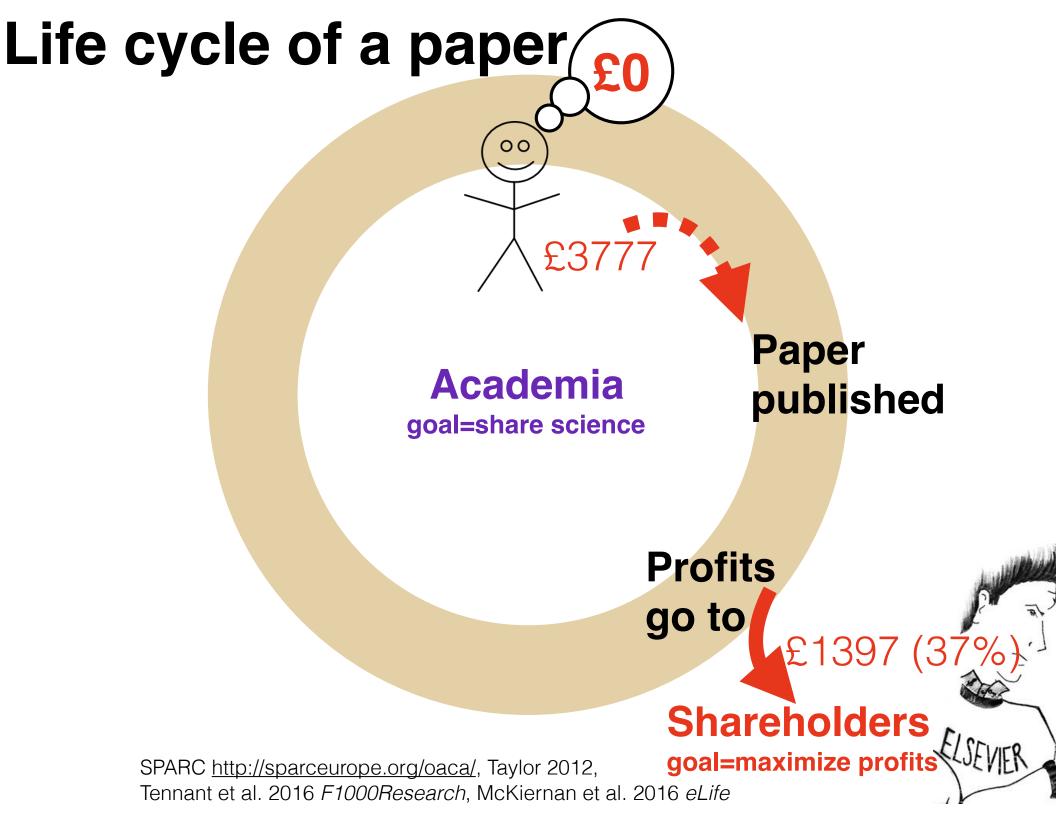
Corin@ Logan @LoganCorina

153 UK unis spent £88million in 2015 & £95mil in 2016 on 8 publishers so we can read our own research. @lawsonstu



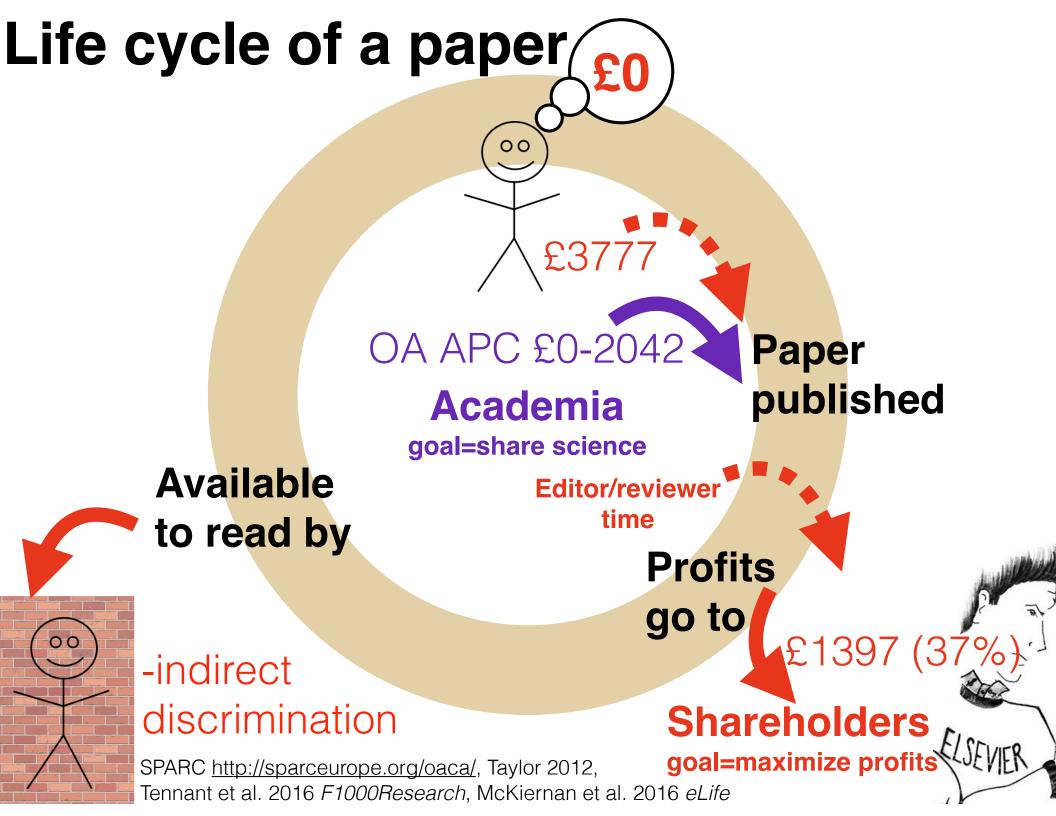


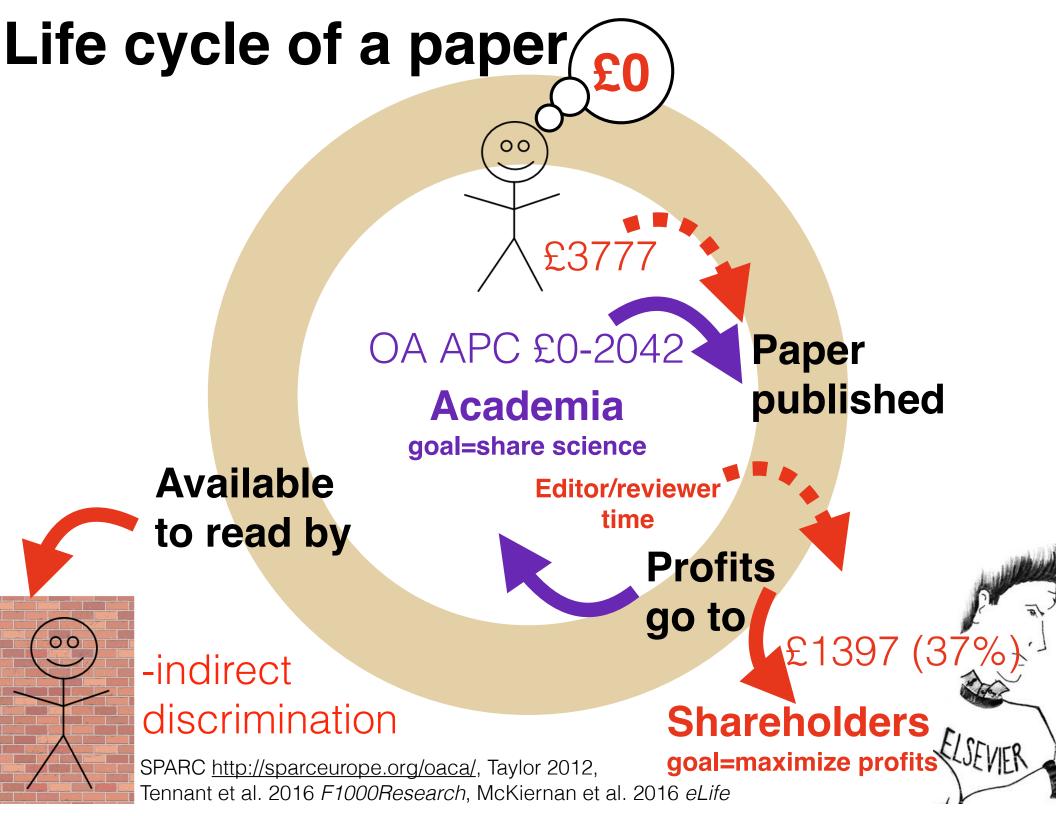




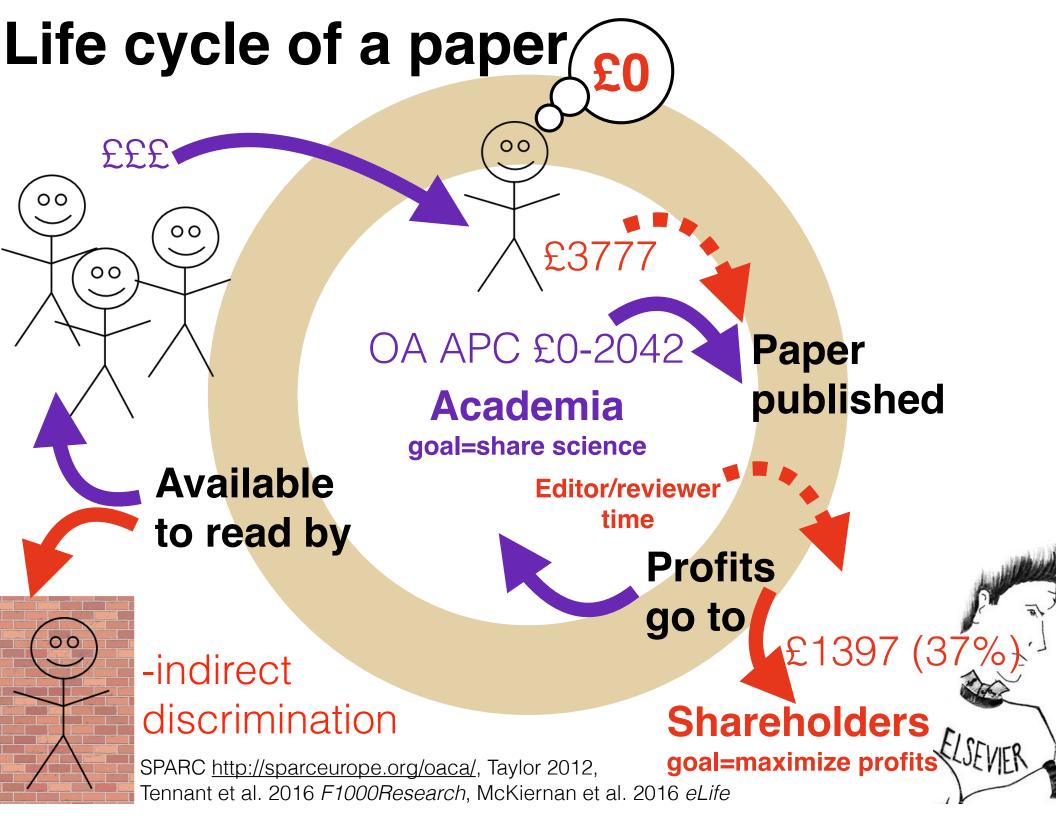
Life cycle of a paper 00 **Paper Academia** published goal=share science **Editor/reviewer** time **Profits** go to £1397 (37 **Shareholders** goal=maximize profits SPARC http://sparceurope.org/oaca/, Taylor 2012, Tennant et al. 2016 F1000Research, McKiernan et al. 2016 eLife

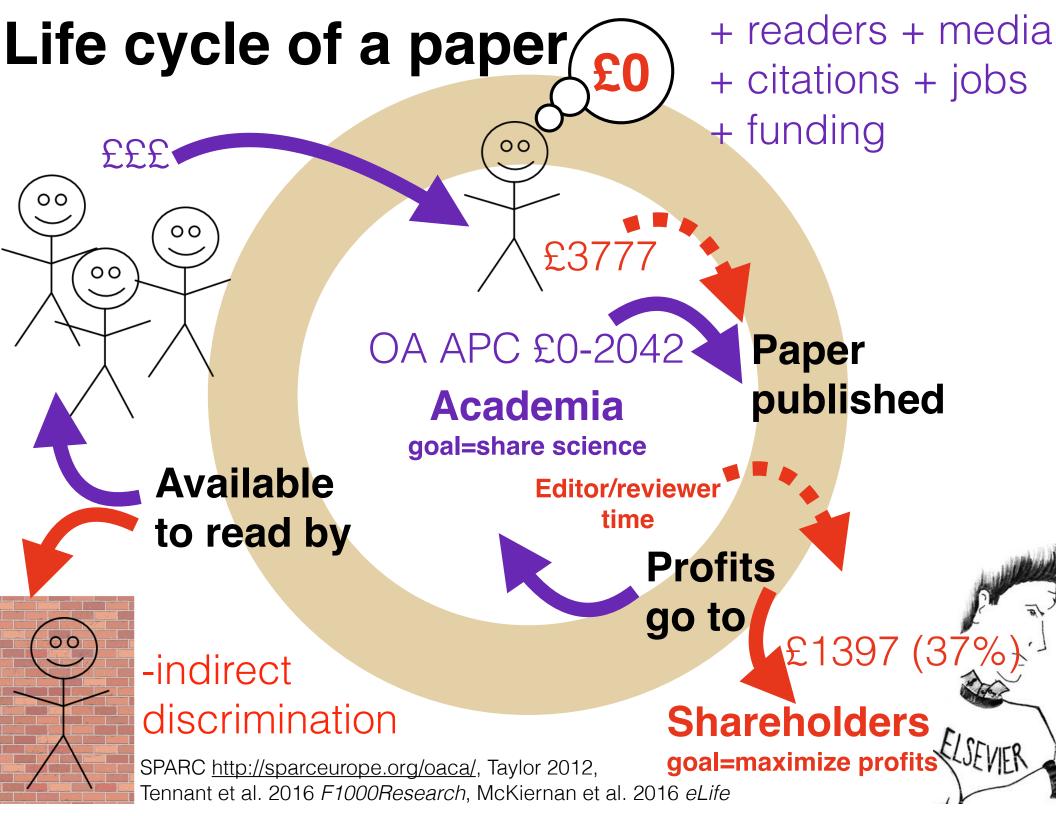
Life cycle of a paper 00 **Paper Academia** published goal=share science **Available Editor/reviewer** time to read by **Profits** go to £1397 (37 -indirect discrimination **Shareholders** goal=maximize profits SPARC http://sparceurope.org/oaca/, Taylor 2012, Tennant et al. 2016 F1000Research, McKiernan et al. 2016 eLife





Life cycle of a paper/ 00 00 OA APC £0-2042 **Paper** published **Academia** goal=share science **Available Editor/reviewer** time to read by **Profits** go to £1397 (37) -indirect discrimination **Shareholders** goal=maximize profits SPARC http://sparceurope.org/oaca/, Taylor 2012, Tennant et al. 2016 F1000Research, McKiernan et al. 2016 eLife





(100% OA journals) + (at ethical publishers) align with science values

Journal	APC	Open Review	Society	Publisher
PeerJ	(£151)	√		For-profit
eLIFE	\$2500	✓		Non-profit
© PLOS	£1135-2202			Non-profit
ANIMAL BEHAVIOR COGNITION	£0		√	Non-profit
COMPARATIVE COGNITION & BEHAVIOR REVIEWS	(\$1000)		✓	Non-profit
ROYAL SOCIETY OPEN SCIENCE	£0	√	✓	Non-profit
Biology Open	£1134			Non-profit
Wellcome Open Research	\$135-900	√		Non-profit
ScienceOPEN.com research+publishing network	\$400 or 800	√		For-profit

Article level **impact**=what counts for citations Fair, More **replicable**=papers can be longer **imp**

Fair, improves quality

Good business=money invested in academia

McKiernan et al. 2016 *eLife*

I have argued that:

- 1) Publishing can exploit researchers + academia and discriminate against who can read research
- 2) JCS & Jisc will not put researcher interests first

What can we (researchers) do?

Connect the costs of publishing with our choices

Change our behavior to stop exploiting ourselves and discriminating against others

...because all of the options we need exist now

For more information...

CorinaLogan.com/ethics.html

OpenConCam.org

Gowers 2016 **Details on the Elsevier Big Deal** https://gowers.wordpress.com/2016/11/29/time-for-elsexit/

McKiernan et al 2016 How open science helps researchers succeed http://dx.doi.org/10.7554/eLife.16800

Thanks to Alecia Carter for making me question!